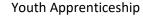
Floral/Greenhouse





FLORAL/GREENHOUSE

Landscaping introduces apprentices to all aspects of floral/greenhouse from servicing customers, to maintaining plants, to filling orders.

Length of Apprenticeship: One year. Youth apprentices must have completed Plant Fundamentals prior to beginning this youth apprenticeship.

REQUIRED COMPETENCIES

Youth apprentices must become proficient in both general employability and occupation-specific competencies. All of these, and examples of how each can be demonstrated, are found in the following pages. Below are 13 occupational competencies that must be learned for this occupation. Employers may substitute out one of these and should write in the competency they are adding. Where necessary, skills can be simulated. Youth apprentices must be evaluated on these competencies at least two times each year of their apprenticeship.

Competencies

- 1. Service customers
- 2. Process sales
- 3. Create displays and/or floral arrangements
- 4. Prepare plant cuttings
- 5. Germinate seeds
- 6. Transplant seedlings
- 7. Maintain crop plantings
- 8. Prevent the spread of weeds, pests, and diseases
- 9. Perform sanitation procedures
- 10. Maintain products for sale
- 11. Fill orders
- 12. Load product for sale, delivery, or distribution
- 13. Maintain facility and equipment

REGISTERED APPRENTICESHIP BRIDGING OPPORTUNITIES

The following Registered Apprenticeship is available in this area:

- Nursery Manager
- Organic Vegetable Farm Manager



Floral/Greenhouse

Youth Apprenticeship

ON-THE-JOB LEARNING PERFORMANCE STANDARDS GUIDE

YOUTH APPRENTICE INFORMATION

Youth Apprentice Name	
YA Coordinator	
YA Consortium	
School District	
SIGNATURES	
The On-the-Job Learning Performance Standards Gu	uide includes a list of competencies youth
apprentices learn through mentoring and training a	t the worksite.
Instructions for the Worksite Employers/Mentors are should be reviewed with the employer/mentor, school-based/YA coordinate competencies. Mentors, school-based/YA coordinate Employe	ool-based or YA coordinator on a regular basis with Iture steps to ensure completion of the required
1 st Evaluation (Required)	2 nd Evaluation (Required)
Employer/Mentor Signature	Employer/Mentor Signature
Employer/Mentor	Employer/Mentor
Business/Company	Business/Company
Date Signed	Date Signed
3 rd Evaluation (Optional)	4th Evaluation (Optional)
Employer/Mentor Signature	Employer/Mentor Signature
Employer/Mentor	Employer/Mentor
Business/Company	Business/Company
Date Signed	Date Signed

School-Based and/or YA Coordinator

1st Evaluation (Required)

2nd Evaluation (Required)

School-Based and/or YA Coordinator Signature	School-Based and/or YA Coordinator Signature
School-Based and/or YA Coordinator	School-Based and/or YA Coordinator
School District or Organization	School District or Organization
Date Signed	Date Signed

3rd Evaluation (Optional)

4th Evaluation (Optional)

School-Based and/or YA Coordinator Signature	School-Based and/or YA Coordinator Signature
School-Based and/or YA Coordinator	School-Based and/or YA Coordinator
School District or Organization	School District or Organization
Date Signed	Date Signed

Youth Apprentice

1st Evaluation (Required)

2nd Evaluation (Required)

Youth Apprentice Signature	Youth Apprentice Signature
Youth Apprentice	Youth Apprentice
School District / High School	School District / High School
Date Signed	Date Signed

3rd Evaluation (Optional)

4th Evaluation (Optional)

Youth Apprentice Signature	Youth Apprentice Signature
Youth Apprentice	Youth Apprentice
School District / High School	School District / High School
Date Signed	Date Signed

EMPLOYABILITY SKILLS (TO BE COMPLETED BY YA EMPLOYER/MENTOR)

All youth apprentices must demonstrate the key employability skills listed below in order to complete the YA program. They do so by earning at least a "Meets Expectation" rating in each. **At least two evaluations are required each year of a youth apprenticeship.** More columns are included below for those who choose to conduct more frequent reviews.

1	Working to Meet Expectations: Needs improvement; requires much assistance and supervision;
	rarely displays this behavior
2	Meets Expectations: Meets entry-level criteria; requires some supervision; often displays this
	behavior
3	Exceeds Expectations: Exceeds entry-level criteria; requires minimal supervision; consistently
	displays this behavior

	Employability Skills		Rati	ing	
	Competency and Rating Criteria	Initial	Mid Year 1	Mid Year 2	Final
1.	 Develops positive work relationships with others. Examples of qualities and habits that the employee might exhibit include: Interacts with others with respect and in a non-judgmental manner Responds to others in an appropriate and non-offensive manner Helps co-workers and peers accomplish tasks or goals Applies problem-solving strategies to improve relations with others When managing others, shows traits such as compassion, listening, coaching, team development, and appreciation 	□ 1 □ 2 □ 3	□1 □2 □3	□1 □2 □3	□1 □2 □3
2.	 Communicates effectively with others Examples of qualities and habits that the employee might exhibit include Adjusts the communication approach for the target audience, purpose, and situation to maximize impact Organizes messages/information in a logical and helpful manner Speaks clearly and writes legibly Models behaviors to show active listening Applies what was read to actual practice Asks appropriate questions for clarity 	☐ 1 ☐ 2 ☐ 3			
3.	 Collaborates with others Examples of qualities and habits that the employee might exhibit include Works effectively in teams with people of diverse backgrounds regardless of sex, race, ethnicity, nationality, sexuality, religion, political views, and abilities Shares responsibility for collaborative work and decision making Uses the problem-solving process to work through differences of opinion in a constructive manner to achieve a reasonable compromise Avoids contributing to an unproductive group conflict Shares information and carries out responsibilities in a timely manner 	☐ 1 ☐ 2 ☐ 3			

	Employability Skills		Rati	ing	
	Competency and Rating Criteria	Initial	Mid	Mid	Final
	· · · · · · · · · · · · · · · · · · ·		Year 1	Year 2	
4.	 Maintains composure under pressure Examples of qualities and habits that the employee might exhibit include Uses critical thinking to determine the best options or outcomes when faced with a challenging situation Carries out assigned duties while under pressure Acts in a respectful, professional, and non-offensive manner while under pressure 	1 2 3	1 2 3	☐ 1 ☐ 2 ☐ 3	☐ 1 ☐ 2 ☐ 3
5.	Applies stress management techniques to cope under pressure Demonstrates integrity Examples of qualities and habits that the employee might exhibit include On the stress management techniques to cope under pressure Demonstrates integrity Examples of qualities and habits that the employee might exhibit include	□ 1 □ 2	□ 1 □ 2	□ 1 □ 2	☐ 1 ☐ 2
	 Carries out responsibilities in an ethical, legal and confidential manner Responds to situations in a timely manner Takes personal responsibility to correct problems Models behaviors that demonstrate self-discipline, reliability, and dependability 	3	3	□ 3	□3
6.	Performs quality work Examples of qualities and habits that the employee might exhibit include Carries out written and verbal directions accurately Completes work efficiently and effectively Performs calculations accurately Conserves resources, supplies, and materials to minimize costs and environmental impact Uses equipment, technology, and work strategies to improve workflow Applies problem-solving strategies to improve productivity Adheres to worksite regulations and practices Maintains an organized work area	☐ 1 ☐ 2 ☐ 3	□ 1 □ 2 □ 3	□ 1 □ 2 □ 3	☐ 1 ☐ 2 ☐ 3
7.	 Provides quality goods or services (internal and external) Examples of qualities and habits that the employee might exhibit include Shows support for the organizational goals and principles by own personal actions Displays a respectful and professional image to customers Displays an enthusiastic attitude and desire to take care of customer needs Seeks out ways to increase customer satisfaction Produces goods to workplace specifications 	☐ 1 ☐ 2 ☐ 3	☐ 1 ☐ 2 ☐ 3	☐ 1 ☐ 2 ☐ 3	□1 □2 □3
8.	 Shows initiative and self-direction Examples of qualities and habits that the employee might exhibit include Prioritizes and carries out responsibilities without being told Responds with enthusiasm and flexibility to handle tasks that need immediate attention Reflects on any unsatisfactory outcome as an opportunity to learn Improves personal performance by doing something different or differently Analyzes how own actions impact the overall organization Supports own action with sound reasoning and principles Balances personal activities to minimize interference with work responsibilities 	☐ 1 ☐ 2 ☐ 3			

Employability Skills		Rati	ing	
Competency and Rating Criteria	Initial	Mid	Mid	Final
 9. Adapts to change Examples of qualities and habits that the employee might exhibit include Shows flexibility and willingness to learn new skills for various job roles Uses problem-solving and critical-thinking skills to cope with changing circumstances Modifies own work behavior based on feedback, unsatisfactory outcomes, efficiency, and effectiveness Displays a "can do" attitude 	☐ 1 ☐ 2 ☐ 3	Year 1 1 2 3	Year 2 1 2 3	☐ 1 ☐ 2 ☐ 3
 10. Demonstrates safety and security regulations and practices Examples of qualities and habits that the employee might exhibit include Follows personal safety requirements Maintains a safe work environment Demonstrates professional role in an emergency Follows security procedures Maintains confidentiality 	□ 1	☐ 1	□ 1	□ 1
	□ 2	☐ 2	□ 2	□ 2
	□ 3	☐ 3	□ 3	□ 3
 11. Applies job-related technology, information, and media Examples of qualities and habits that the employee might exhibit include Applies technology effectively in the workplace Assesses and evaluates information on the job Assesses training manuals, website, and other media related to the job 	☐ 1	☐ 1	☐ 1	☐ 1
	☐ 2	☐ 2	☐ 2	☐ 2
	☐ 3	☐ 3	☐ 3	☐ 3
 12. Fulfills training or certification requirements for employment Examples of this requirement may include Participation in required career-related training and/or educational programs Passing certification tests to qualify for licensure and/or certification Participation in company training or orientation 	☐ 1	☐ 1	☐ 1	☐ 1
	☐ 2	☐ 2	☐ 2	☐ 2
	☐ 3	☐ 3	☐ 3	☐ 3
 13. Sets personal goals for improvement Examples of this requirement may include • Setting goals that are specific and measurable • Setting work-related goals that align with the organization's mission • Identifying strategies to reach goals • Reflecting on goal progress to regularly evaluate and modify goals 	☐ 1	☐ 1	□ 1	☐ 1
	☐ 2	☐ 2	□ 2	☐ 2
	☐ 3	☐ 3	□ 3	☐ 3

OCCUPATIONAL COMPETENCIES (TO BE COMPLETED BY YA EMPLOYER/MENTOR)

Youth apprentices must earn a rating of at least "MEETS EXPECTATIONS" in each competency by the conclusion of the apprenticeship. A total of 13 competencies, 12 must be from the list below. If necessary, employers can substitute one competency with another occupationally appropriate skill. That skill should be added to the competency list for assessment. At least two evaluations are required each year of a youth apprenticeship. More columns are included below for those who choose to conduct more frequent reviews.

Note: The successful completion of Plant Fundamentals is required prior to starting this pathway.

1	Working to Meet Expectations: Needs improvement; requires much assistance and supervision;
	rarely displays this behavior
2	Meets Expectations: Meets entry-level criteria; requires some supervision; often displays this
	behavior
3	Exceeds Expectations: Exceeds entry-level criteria; requires minimal supervision; consistently
	displays this behavior

	Occupational Competencies		Rati	ing	
			Evalua	ation	
		Minim	um Ratin	g of 2 for	EACH
	Competency and Rating Criteria		Check I	Rating	
		Initial	Mid	Mid	Final
		IIIItiai	Year 1	Year 2	IIIIai
1.	Service customers	□ 1	□ 1	□ 1	□ 1
	• greet customers	□2	□2	□2	□ 2
	 assist customers in choosing product 	 3	 □3	 □3	 3
	 provide information about plants using references 				
	sell product				
	 respond to dissatisfied customers 				
	 demonstrate customer service skills 				
2.	Process sales	□ 1	□ 1	□ 1	□ 1
	calculate total sale purchases	□2	□2	□2	□ 2
	 manage tax exempt sales 	 3	 3	 3	 3
	 process payments 				
	make change				
	reconcile cash				
3.	Create displays and/or floral arrangements	□ 1	□ 1	□ 1	□ 1
	 select product for display or arrangement 	□2	□2	□2	□ 2
	assemble display	 3	 3	 □3	 3
	• utilize design elements of line, form, texture, and color (i.e. filler, spiller,				
	thriller)				
	hide mechanics				
	package products				
4.	Prepare plant cuttings	□ 1	□ 1	□ 1	□ 1
	create the cutting	□ 2	□ 2	□ 2	□ 2
	apply rooting product	 3		 □3	 3
	plant cutting				
	 provide appropriate growing environment]	1	

	Occupational Competencies		Rat	ing	
			Evalu		
		Minim	um Ratin	g of 2 for	EACH
	Competency and Rating Criteria		Check R		
	, ,		Mid	Mid	
		Initial	Year 1	Year 2	Final
5.	Germinate seeds	□ 1	□ 1	□ 1	1
	prepare starting media	□ 2	□ 2	□ 2	☐ 2
	apply appropriate seeding method			 ☐ 3	□ 3
	 provide appropriate growing environment 			3	
6	Transplant seedlings				
0.	 prepare transplant pots 			∐ 1	
	 determine if seedling is ready for transplanting 	<u> </u> 2	<u></u>	<u></u>	<u> </u>
	 handle seedlings carefully to avoid damage 		3	3	3
	plant seedlings provide appropriate growing equipment				
	provide appropriate growing environment				
7.	Maintain crop plantings	□ 1	□ 1	□ 1	□1
	maintain watering and or irrigation systems		☐ 2	 □ 2	
	 organize greenhouse crops by environmental needs and watering 		☐ 3		3
	efficiency	🗀 3	L 3	∐ 3	3
	• water crops				
	pinch and space crop plantings				
	 scout for weeds, insects, and diseases 				
	 monitor and adjust greenhouse environment 				
	moment and adjust greenhouse environment				
8.	Prevent the spread of weeds, pests, and diseases	□ 1	□1	□1	□1
	 inspect plants for signs of damage or disease 	 □ 2	 2	 2	 2
	• identify plant pests and diseases	☐ ☐ 3	□ - □ 3	□ - □ 3	□ -
	treat plant pests and diseases			3	3
	provide material for weed suppression and moisture control				
	• thin plants				
9.	Perform sanitation procedures				
.	don personal protection equipment (PPE)			<u></u>	
	 follow the cleaning and disinfecting schedule 	<u></u>	<u></u>	<u></u>	<u></u>
		□ 3	☐ 3	☐ 3	3
	sanitize and disinfect surfaces, tools and equipment				
	clean areas and surfaces				
10.	Maintain products for sale	□1	□ 1	1	□1
	remove damaged and diseased product	☐ _	☐ 2	□ <u>-</u> □ 2	□ <u>-</u> □ 2
	 maintain plant appearance through proper techniques 				
	 process and grade product 	∐3	3	∐ 3	3
	store product as required				

Occupational Competencies	Rating				
		Evaluation			
Competency and Rating Criteria	Minimum Rating of 2 for EACH				
	Check Rating				
	Initial	Mid	Mid	Final	
		Year 1	Year 2		
11. Fill orders	□ 1	<u> </u>	<u> </u>	1	
prioritize orders to be filled	□ 2	□ 2	□ 2	□ 2	
prepare labels and packing clins	□ 3	□ 3	□ 3	□ 3	
prepare labels and packing slips leasts products					
locate productspack product					
• pack product					
12. Load product for sale, delivery, or distribution	□ 1	□ 1	□ 1	□1	
determine load capacity of transport vehicle		☐ ☐ 2	☐ 2	☐ 2	
pack transportation vehicle		☐ 3	☐	□-	
secure load					
check load					
 document loading and transport of product 					
update inventory records					
13. Maintain facility and equipment	□ 1	□ 1	□ 1	□ 1	
perform routine preventative maintenance	□ 1				
calibrate equipment			<u> </u>	∐2 □2	
perform simple repairs	3	3	3	3	
report repair needs					
discontinue use of items in need of repair					
Competency Substitute (if you replaced a competency above, note the					
competency and rating)	2	<u></u>	<u></u>	<u></u>	
		∐ 3	3		

Occupational Competencies	Rating				
	Evaluation				
	Minimum Rating of 2 for EACH				
Competency and Rating Criteria		Check Rating			
Initi	Initial	Mid	Mid	Final	
		Year 1	Year 2	1	
Comments:					

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